EventPipe Release

JUNE 27, 2024

EventPipe Feature Enhancements

We're pleased to announce a pair of additional enhancements to the contracting workflow.

Non-Negotiable Concessions:

Introducing **Non-Negotiable Concessions:**

During the RFP creation step of the contracting workflow, your team can now mark a concession as non-negotiable, prioritizing your key needs. Concessions are now arranged in a uniform section for easier access.

When a concession is marked non-negotiable, it will be communicated to hotel partners in the concession grid. Hotels must agree to these concessions to submit a proposal. If they can't, they must decline the RFP and provide feedback.

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You'll now have access to all fields and information available on the hotel user portal for creating a proposal. The Additional Fields section is now available to streamline the workflow, as these fields are typically required after the proposal is received.

Proposal Agreement

By initialing below, Hotel agrees to the above terms and conditions.

Hotel's offer including rates will be held until * | Wed, 06/19/2024

Hotel Contact Name
Hotel Contact Name

Hotel Contact Title
Hotel Contact Title

Hotel Contact Phone
(000) 000-0000

Hotel Contact Email
Hotel Contact Email

Initials
Initials

Additional Fields

Rewards Account Recipients
○ Yes ○ No

Rewards Account Name 1*
Rewards Account Name 1

Rewards Account Name 2
Rewards Account Name 2

Attrition
○ Yes ○ No

Attrition Value*
Attrition Value

Minimum Night Stay?
○ Yes ○ No

Nights*
Nights

Once a proposal is created, an activity log entry will note 'Proposal created by admin,' and the screen will refresh to show the submitted proposal. From there, you can edit or accept the proposal and progress it to the contracted state as usual.
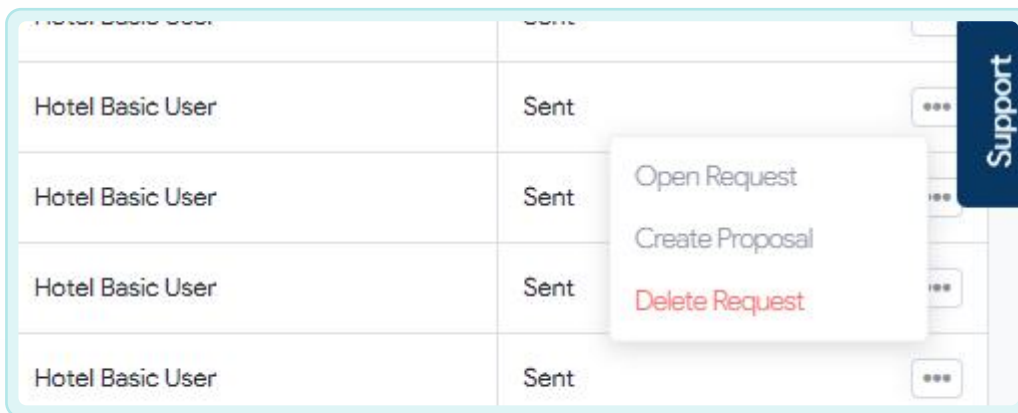
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Proposal Enhancements

Introducing **HoCo Proposal Submission:**

Your team can now fill out and submit proposals for hotel partners during the contracting workflow. Start by creating an RFP and adding recipients. From the recipients tab, select the overflow menu next to a hotel contact and choose 'Create Proposal.' This option is available for RFPs in Not Sent, Sent, and Opened statuses, offering flexibility in managing the process.

After selecting 'Create Proposal,' you'll be taken to the Proposal Details tab to fill out the proposal on behalf of the hotel.